

## REQUEST FOR EXPRESSION OF INTEREST

### *Feasibility Assessment Services for Fisheries and Aquaculture Value Chain Finance in the African Region* (Local Agricultural Value Chain Finance Consultant)

#### I. Institutional Background

The African Rural and Agricultural Credit Association (AFRACA) is an Association (regional network) of financial institutions involved in providing financial services to the rural population in Africa.

#### II. Programme Background

The Fisheries and aquaculture sub-sector are gradually growing in most of Africa, the Caribbean and the Pacific (ACP) countries. However, growth has been slow and benefits do not always reach communities who rely on them for their livelihoods and food security. Fish for ACP (FISH4ACP) "Sustainable development of fisheries and aquaculture value chains in ACP countries" is an initiative of the Organisation of African, Caribbean and Pacific States (OACPS) aimed at making fisheries and aquaculture value chains in ACP countries more sustainable. It is a five-year programme being implemented by FAO and partners with funding from European Union and the German Federal Ministry for Economic Cooperation and Development (BMZ). The project is expected to contribute to poverty reduction, food and nutrition security by improving the economic, social and environmental sustainability of fisheries and aquaculture value chains in ACP countries.

As the lead implementer of the programme in Africa, AFRACA is undertaking a **feasibility assessment services for fisheries and aquaculture value chain finance in the African Region** in the following selected value chains in **nine** countries namely:

- 1) Shrimp in Cameroon;
- 2) Farmed tilapia in Côte d'Ivoire;
- 3) Pelagics in Sao Tomé & Principe;
- 4) Oyster in Senegal;
- 5) Oyster in Gambia;
- 6) Catfish aquaculture in Nigeria;
- 7) Small pelagics in Tanzania;
- 8) Small pelagics in Zambia;
- 9) Tilapia aquaculture in Zimbabwe.

#### III. ToR for National Consultant to Support Implementation of the Fish4ACP Project.

To support implementation of the Project, AFRACA is seeking a national value chain expert who will provide technical support to achieve specific project deliverables or outputs namely;

1. Stakeholder analysis of financial (and insurance) service providers to the listed value chains.
2. Assessment of the market/demand for financial (and insurance) services among stakeholders in the selected country's listed value chain.
3. Assessment of financial policies and legal/regulatory frameworks to identify enabling/ constraining factors to financial service provision to the selected country's listed value chain stakeholders.
4. A value chain strategy paper with options for investment, micro-finance, credit and insurance provision to the selected country's listed value chain stakeholders.
5. Contributions on value chain finance to the selected country's listed value chain commodity platform/network of stakeholders, with assistance from AFRACA and FAO.

6. Technical and financial reports on activities undertaken at each stage, including evidence of outputs and lessons learnt.

The project duration is 60 person days.

The local consultant on fisheries value chain finance will work under the overall technical supervision and guidance of AFRACA's Technical Team and in close collaboration with the FAO, International Fisheries Value Chain expert.

**The desired qualifications of the Value Chain Finance Expert** include an Advanced degree in Agricultural Finance, Economics, Business Administration, Agricultural Development or a related field.

#### **IV. Guidelines for Application**

AFRACA invites interested consultants to express interest in carrying out this assignment. The underlisted criteria will form the basis for the pre-qualification process:

- a) The local consultant should have been operating under an appropriate legal framework for a minimum of five (5) years
- b) The local consultant must have demonstrable experience of undertaking at least two (2) similar assignments in the past 10 years
- c) Consultant must provide a detailed Curriculum Vitae
- d) It is desirable that the National Consultant should be a local value chain expert in the project country
- e) Bilingual in French and English will be an added advantage.
- f) The individual consultant shall be selected based on procedures defined in the Procurement Guidelines of AFRACA.

All relevant documents relating to the correspondence shall be in either English or French Language as guided by the project country. Interested local consultants willing to be pre-qualified for the project may submit their applications with relevant documents relating to the EOI in a plain sealed envelope or via electronic mail clearly titled: "EOI NO: AFRACA/EOI/002/2020" to the address indicated below:

**Secretary General,  
African Rural and Agricultural Credit Association (AFRACA)  
Kenya School of Monetary Studies (KSMS)  
Noordin Road, Off Thika Super Highway  
P.O. Box 41378-00100 Nairobi, Kenya  
Email : [afraca@africaonline.co.ke](mailto:afraca@africaonline.co.ke)**

#### **LOCATION FOR FURTHER CLARIFICATION AND CONTACT:**

Head of Programmes  
African Rural and Agricultural Credit Association (AFRACA)  
Kenya School of Monetary Studies  
Administration Block  
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Tel.: +254726785378 – Francophone

The applications should be received **on or before Wednesday 3:00 pm on 15th September 2021.**